

## TOP CUSTOMERS

### WEST VIRGINIA

1. Marathon Petroleum Company
2. Murray Energy Corporation
3. Alpha Natural Resources Inc.
4. Westlake Chemical Corporation
5. Blue Racer Midstream LLC

### VIRGINIA

1. CNX Resources Corporation
2. Steel Dynamics Inc.
3. Greif
4. Koch Industries, Inc.
5. Coronado Coal LLC

### TENNESSEE

1. Domtar Energy
2. Air Products & Chemicals
3. Eastman Chemical Company
4. City of Kingsport
5. Federal Government

## APPALACHIAN LEADERSHIP

Chris Beam	President and COO
Brad Hall	VP, External Affairs
Debra Osborne	VP, Generation
Phil Wright	VP, Distribution Operations
Steven Ferguson	VP, Regulatory and Finance
Archie Pugh	Managing Director, Transmission Field Operations

## CUSTOMER INFORMATION

Total Customers

1.07 million

	WV	VA	TN
Residential	390,054	452,352	41,895
Commercial	72,067	70,354	5,837
Industrial	2,489	1,882	164
Other	868	7,091	136
<b>Total</b>	<b>465,478</b>	<b>531,679</b>	<b>48,032</b>

## OPERATING INFORMATION



2018 electric sales in megawatt hours	WV	17,465,815
	VA	15,287,431
	TN	2,086,994
Average use per residential customer	WV	14,949 kWh per year
	VA	14,142 kWh per year
	TN	16,351 kWh per year
Average cost per kilowatt-hour (residential)	WV	11.75 cents
	VA	11.68 cents
	TN	9.06 cents
Size of service area (operational)	WV	9,196 square miles
	VA	11,031 square miles
	TN	297 square miles
2018 net plant in service	APCO	\$10.7 billion
	KINGSPORT	\$153 million
	WHEELING	\$912 million
Size of distribution system	WV	21,871 miles
	VA	31,033 miles
	TN	1,580 miles
Size of transmission system	WV	3,413 miles
	VA	2,922 miles
	TN	278 miles
Total AEP Employees	WV	2,066
	VA	1,052
	TN	79

## KEY MEDIA CONTACTS

### WEST VIRGINIA

For power outages, local service issues, power plants and public safety issues, please call:

#### Charleston

Phil Moyer

Office: (304) 348-4188

Cell: (304) 550-0568

#### Northern Panhandle

Joelle Moray

Office: (304) 234-3109

Cell: (740) 359-1364

For West Virginia public policy, regulatory, environmental and other statewide issues, please call:

Jeri Matheney

Office: (304) 348-4130

Cell: (304) 543-1377

### VIRGINIA / TENNESSEE

For power outages, local service issues and public safety issues, please call:

Teresa Hamilton Hall

Office: (540) 985-2497

Cell: (540) 266-8580

For Virginia or Tennessee public policy, regulatory, environmental, power plants, hydro and other statewide issues, please call:

John Shepelwich

Office: (540) 985-2968

Cell: (540) 613-7460

**Tennessee** 1-800-967-4237

**Virginia** 1-800-956-4237

**West Virginia** 1-800-982-4237

**Wheeling** 1-800-852-6942

## FINANCIAL INFORMATION

2018 Total Revenue

\$3 billion

2018 Net Income

\$311 million

2018 West Virginia State and Local Taxes Paid

\$126 million

2018 Virginia State and Local Taxes Paid

\$34 million

2018 Tennessee State and Local Taxes Paid

\$7.3 million

## GENERATION INFORMATION

PLANT	CAPACITY (MW)	LOCATION	FUEL
John E. Amos	2,900	Winfield, WV	Coal
*Mitchell	1,560	Moundsville, WV	Coal
Mountaineer	1,300	New Haven, WV	Coal
Smith Mountain	586	Sandy Level, VA	Pumped Storage
Dresden Plant	580	Dresden, OH	Natural Gas
Ceredo	523	Ceredo, WV	Natural Gas
Clinch River	484	Carbo, VA	Natural Gas
^Bluff Point	120	Jay County, IN	Wind
^Beech Ridge	101	Rupert, WV	Wind
^Grand Ridge	101	Marseilles, IL	Wind
^Fowler Ridge	100	Fowler, IL	Wind
^Summersville	80	Summersville, WV	Hydro
^Camp Grove	75	Marshall County, IL	Wind
Claytor	75	Radford, VA	Hydro
Leesville	50	Leesville, VA	Hydro
Byllesby	21.6	Byllesby, VA	Hydro
Winfield	14.7	Winfield, WV	Hydro
London	14.4	Montgomery, WV	Hydro
Marmet	14.4	Marmet, WV	Hydro
Buck	8.5	Ivanhoe, VA	Hydro
Niagara	2.4	Roanoke, VA	Hydro

**Total 8,711.5 MW**

\* Mitchell Plant is owned by Kentucky Power and Wheeling Power.

^ Power Purchase Agreements (PPA).

